

Legal innovation

A contemporary movement
shared by all legal
professions

#HASHTAG
C A B I N E T D ' A V O C A T S

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Partner & founder of Hashtag Lawyers





What does « Legal innovation » mean to lawyers ?

Without change there is no **innovation**, creativity, or incentive for improvement. Those who initiate change will have a better opportunity to manage the change that is **inevitable**.

William G. Pollard

What does « Legal innovation » mean **to lawyers** ?

Definition

“Company – law firm or other - which offers a technological innovation in the law sector”



Automation / Digitization of the Law
B to B
B to C



« Uberization » of the Law
Legaltechs are not competitors for lawyers

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Dynamics



Rejection

- Society values and aspirations will never match the « American lifestyle »
- The French citizen is attached to his lawyer & judge as natural persons



Fear of replacement

- Machines will in fine replace men
- Moral, historical & sociological barriers



Appropriation

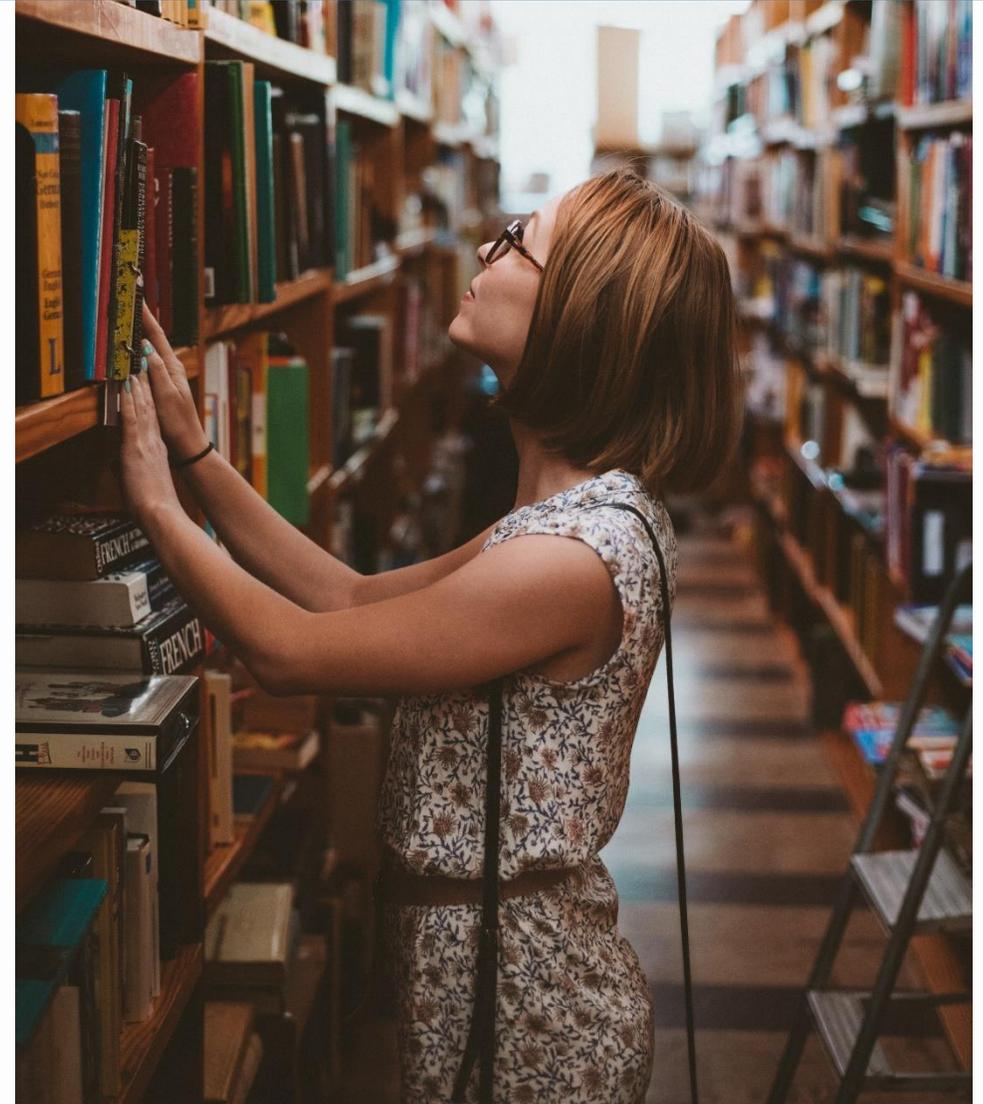
- Learning how it works & practice with everyday use
- Lawyer, legal service & client have gained speed, security & visibility

What does « Legal innovation » mean **to lawyers** ?

... And what are they seeking for ?

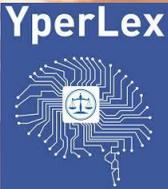
Gain

Time	Elimination of redundant tasks
Money	Reduction of the costs
Efficiency	the remedy to the team's (over)workload
Flexibility	Ready-to-use document at a single click
Reliability	Minimize human operator error
Objectivity	More impartiality in the way of working



What does « Legal innovation » mean **to lawyers** ?

Legaltechs



Who are these
Legaltechs ?

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Legaltechs



France

Doctrine

Case law

Timelines

Cartography

Legal watch

Alerts

Key word search



Lex Machina[®]
U.S.A.

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Legaltechs

Smart document review



France

Upload file

Processing, identification,
information extract

Report of personalized
clauses & risks

Export a report about
your document



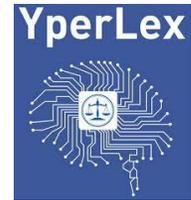
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LiZa

A project by Nice Sophia
Antipolis University



Arbitration & mediation

A.I. technologies

Chatbot with natural conversation

Law algorithms designed by lawyers

What does « Legal innovation » mean **to lawyers** ?

Legaltechs

Modelizes the judicial decision-making process and finds for you the integrality of the decisions which would be made on a given file

Analyzes millions of case laws within seconds



CASE LAW
ANALYTICS

France

#HASHTAG
CABINET D'AVOCATS

Predictice
France

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Future : the 1st "robot lawyer " in Canada



Creation Developed from Watson, IBM's supercomputer

For initially for American bankruptcy law (machine learning)

Power 1 billion pages per second

Error 4%

Capacity development in deep learning (A.I. makes it learn from its mistakes)

Users leading international law firms

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The Paris Bar Incubator

2012 – 2013

Sur et Martinet's bâtonnat campaign - launch of a "Participative Caravan" and preparation of the incubator project and arrival of the 1st Legaltechs in France led by former lawyers (i.e. Captain Contrat & Legalstart)

2014

Launch of the Paris Bar Incubator[IBP] with two tools: a think tank[1st study with ScPo : Legal innovation in France] + an accelerator of innovative projects

2014 - 2018

Multiplication of legaltechs,
Created at first by non-lawyers (or former lawyers) and followed by practicing lawyers

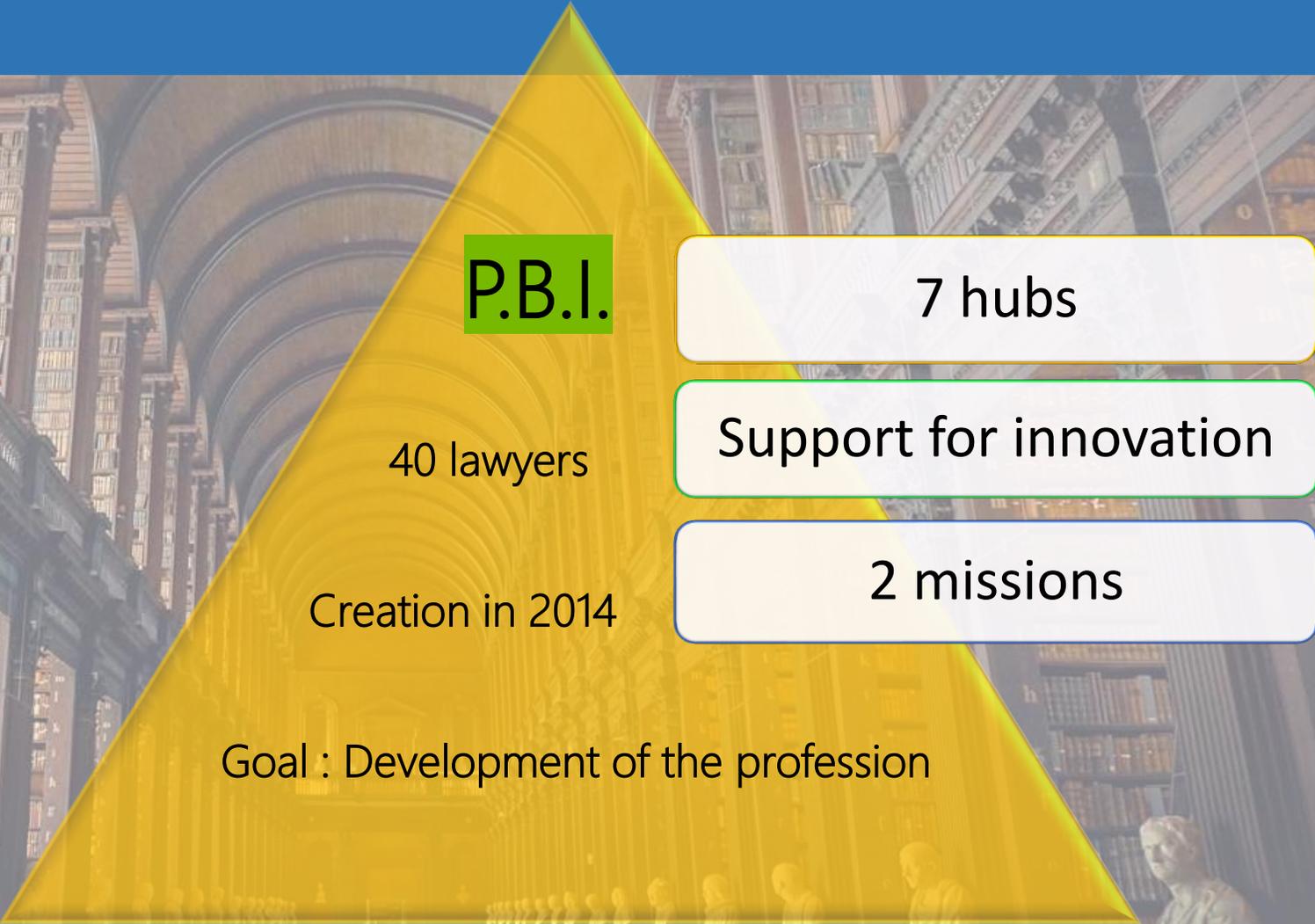
2017

Launch of the National Network of Bar Incubators (RNIB) composed of 12 Incubators to date (Aix-en-Provence, Bordeaux, Grasse, Grenoble, Lyon, Marseille, Montpellier, Nîmes, Paris, Rennes, Strasbourg, Toulouse)

A touch of
History ...

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The Paris Bar Incubator



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Creation of the **Innovation prize**



Reward for innovative initiatives



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2 MISSIONS

**The future
+ International**

**Create durable interactions
and connections with
lawyers, fellowships &
associations attentive to
innovation**

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The Paris Bar Incubator

